# Exhibit Hall Schedule

**Friday, February 15th**

**Exhibiting Hours** .......................................................... 3:00pm to 8:00pm  
2.5 Non-Compete Hours

**Exhibitor Lounge Hours** ................................................. 8:00am - 6:00pm

**Exhibitor Events**

- **Exhibit Booth Setup** .................................................. 8:00am - 2:30pm
- **Exhibitor Welcome Meeting and Prize Drawing** .............. 2:45pm - 3:00pm
- **Exhibit Hall Grand Opening** ........................................ 3:00pm
- **Heart of America Craft Beer Tour** ............................... 6:30pm - 8:00pm  
  Para, Optometrist and Exhibitor Event

**Saturday, February 16th**

**Exhibiting Hours** .......................................................... 9:00am to 2:00pm  
3.0 Non-Compete Hours

**Exhibitor Lounge Hours** ................................................. 9:00am - 2:00pm

**Grand Prize Drawings**
- Paraoptometric ......................................................... 10:00am
- Optometrist .............................................................. 10:30am

**Exhibit Hall Buffet Luncheon**
- Exhibitor ........................................................................... 11:30am - 12:30pm
- Paraoptometric and Optometrist ............................... 12:30pm - 1:30pm

**Heart of America Business Meeting** ............................... 1:30pm

**Heart of America Banquet and Dance** ............................. 7:00pm  
Para, Optometrist, and Exhibitor Event
Participate in the Camaraderie, Education and Innovation at the Crown Center Exhibit Hall

The Heart of America Eye Care Congress invites you to showcase your products and services at the Midwest’s premier optometric congress. Participate in the Heart’s camaraderie, education and innovation at the Sheraton Kansas City Hotel at Crown Center and Crown Center Exhibit Hall February 15-17, 2019.

The Heart hosts the largest Exhibit Hall in the Midwest. Last year we attracted record numbers of over 1400 optometrists and paraoptometrics. Attendees agree the Exhibit Hall is one of the outstanding features of the congress as it provides access to Exhibitors who will contribute to the success of their practices.

To facilitate interaction with Exhibitors and to increase traffic to all vendors, the Heart is continuing the popular Exhibit Hall Scavenger Hunt. Providing over $15,000 in prizes encourages Exhibit Hall attendance and Exhibitor interaction. Attendees and Exhibitors are invited to sample local craft beer during the Heart of America Craft Beer Tour at the conclusion of Exhibiting hours.

Booth registration includes five exhibitor name badges per booth space. Additional name badges are available for $50 each. If you do not use your allotment of name badges, you can transfer them to clients to enable them to visit you in the Exhibit Hall. Exhibitor registration includes tickets for the Friday Night Exhibit Hall Heart of America Craft Beer Tour and two buffet luncheon tickets for Saturday. Extra tickets can be purchased at the attendee registration booth.

Using the Heart’s new Exhibitor Portal, Exhibitors can directly upload their company description, web page address and contact information to fully utilize the Heart’s new interactive Virtual Exhibit Hall at www.HOAЕСС.org. Company representatives are encouraged to enter their business cards in the Exhibitor prize drawing during the Friday Exhibitor Meeting. Two lucky Exhibitors will win a prize courtesy of the Heart of America.
Dear Exhibitor,

You are invited to exhibit at the 58th Annual Heart of America Eye Care Congress February 15-17, 2019. We are pleased to return to the Sheraton Kansas City Hotel at Crown Center and Crown Center Exhibit Hall for our 2019 Congress.

The Heart Exhibit Hall is the largest Exhibit Hall in the Midwest. The reputation of the Exhibit Hall and the reputations of the distinguished speakers attract exceptional doctors and paraoptometrics eager to visit with Exhibitors to keep their practices current with products, technology and innovation.

Exhibit Hall registration and payment is easy online. The fee for each 10’ by 10’ booth is $2000. A $350 deposit per booth is required by August 15 for priority booth assignment. Companies paying their booth deposit by August 15 will be assigned booths first. A limited number of 20’ x 20’ island booths are available for $10,000 and require a $1,750 deposit. An additional $200 administrative fee will be charged for booth fees not paid in full by January 1. Payments can be made online with Visa or MasterCard. Exhibitors who do not bring their own booth furnishings or carpet may rent these items from George E Fern Exposition and Event Services. Each 10’ x 10’ Exhibitor booth will be equipped with an 8’ back drape, two 3’ side drapes and one Exhibiting company identification sign. Obtaining tables, chairs, carpeting and other booth furnishings are the responsibility of the Exhibitor. George Fern will provide an electronic Exhibitor Service Kit to all registered Exhibitors.

Checks payable to HOAECC can be mailed to:

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<thead>
<tr>
<th>Steve Sloan, OD</th>
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<tr>
<td>HOAECC Exhibits Director</td>
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<tr>
<td>1723 Carriage Hill Court</td>
</tr>
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<td>Dubuque, Iowa  52003</td>
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From the Heart,

Steve Sloan, OD
exhibits3@hoaecc.org

Dawn Williams, OD
exhibits2@hoaecc.org
Dear Exhibitor,

Over the last 57 years, the Heart of America has enjoyed a strong relationship with our Industry Partners establishing “The Heart” as a leader in Optometric Education. You are invited to continue the legacy of “The Heart” with your 2019 corporate sponsorship. Your sponsorship sets your company apart; Heart attendees recognize your company as an industry leader and acknowledge your company as a supporter of the profession. There are many levels of corporate sponsorships, and other sponsorship opportunities available to meet the needs of your company. Some of the benefits of being a sponsor include: (A complete listing of the opportunities available can be found on our website under the Exhibitor Tab)

• Preferential booth selection in Exhibit Hall
• Printed sponsor recognition to all registrants at the conference
• Sponsor recognition displayed throughout the conference and Exhibit Hall
• Sponsor recognition on the Heart website
• Sponsor recognition in the summer Heart newsletter following the conference
• Sponsor recognition in the November Heart synopsis
• Sponsorship recognition in the December Heart Congress Program
• Opportunity to host private meetings for Heart attendees during the Heart Congress

The Newsletter, Synopsis, and Program mailings each reach approximately 3,000 doctors and staff who practice in the Midwest.

If your company would like to be a corporate sponsor or has questions regarding the advantages of sponsorship, please contact:

Duane Thompson, OD
Public & Professional Relations Director
ppr@hoaecc.org
The Heart of America invites your company to advertise in the Heart registration packets which are given to every Heart attendee. This benefit is free to Diamond and Platinum sponsors. The rate for Exhibitors is $400 per one page advertisement, and for non-exhibitors $1,000 per one page advertisement. All marketing inserts and flyers must be shipped to Sharon Green, OD, Director of Registration, with payment enclosed by February 1. Contact Dr. Green for more information at registration@hoaecc.org.
**BOOTH INFORMATION**

Booth assignment is highly competitive. Booth assignments will be based upon:

For companies making their deposit before August 15 booth assignments will be based upon:

1. Contributions to the Public & Professional Relations fund.
2. Loyalty/Longevity of exhibiting at the HOAECC Congress.
3. Date of receipt of deposit.

For companies making their deposit after August 15 booth assignments will be based upon:

1. Contributions to the Public & Professional Relations fund.
2. Date of receipt of deposit.

**Hold Harmless Clause:** The Exhibitor assumes the entire responsibility and liability for losses, damages, and claims arriving out of injury or damage to Exhibitor’s displays, equipment, and other property brought upon the premises of the hotel and shall indemnify and hold harmless the hotel agents, servants, employees, and Heart of America members and Board of Directors from any and all such losses, damages, and claims. Submission of your payment indicates agreement with the terms of the Hold Harmless Clause.

**REFUND POLICY**

A. The $350 deposit per 10’x10’ booth is non-refundable.

B. Companies canceling their exhibit space on or before November 30, receive a refund of all payments made to date less the non-refundable deposit.

C. Companies canceling their exhibit space on or after December 1, and before December 31, receive a refund of all payments made to date less a 25% penalty and the non-refundable deposit.

D. Companies canceling their exhibit space on or after January 1 receive no refunds.

E. Companies canceling their exhibit space immediately before the Heart of America Eye Care Congress due to circumstances beyond their control may have their payments credited to exhibit at the Heart of America Congress the following year. Approval of this credit will be at the discretion of the Heart of America Board of Directors.
George E. Fern Exposition and Event Services of Kansas City, Missouri will assist you with your Exhibit Hall arrangements. Each 10’ x 10’ Exhibitor booth will be equipped with an 8’ back drape, two 3’ side drapes and one Exhibiting company identification sign.

George E. Fern Exposition and Event Services is available to arrange booth furnishings, booth carpeting, electrical services, shipping instructions and all other Exhibitor needs. They will be available for the duration of the Congress to assist Exhibitors with on-site needs. Assembling and dismantling Exhibitor booths is the responsibility of the Congress, not the responsibility of Exhibitors.